

**F** 8+

# **REDEFINING REAL ESTATE**

Are you a new agent, a seasoned agent, or existing agency who is looking for a way to take your real estate career to the next level?

Elevate your career with PPI

PPI is a growing agency that offers agents nearly unlimited potential for growth, expansive, and even passive income.



# TYPES OF CHALLENGES WE HELP YOU SOLVE...

- •I want to grow my revenue
- •I need a competitive advantage in listing presentations
- •I want to just sell real estate
- •I need better business management tools
- •I don't have time to focus on marketing
- •I want a marketing strategy that works for my goals
- •I need a modern website that produces traffic
- •I want more qualified leads
- •I need a system to manage my leads and customers
- •I need a better online reputation and social presence
- •I need help with email marketing
- •I need help with branding, design, video, content
- •And many more Your success is our success!



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PPI REALTY | PREFERRED PARTNERS

# IT'S TIME TO MOVE REAL ESTATE FORWARD

Technology and social media has increased competition and opened a world of possibilities



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# DELIVERING ON YOUR TECHNOLOGY & MARKETING OBJECTIVES

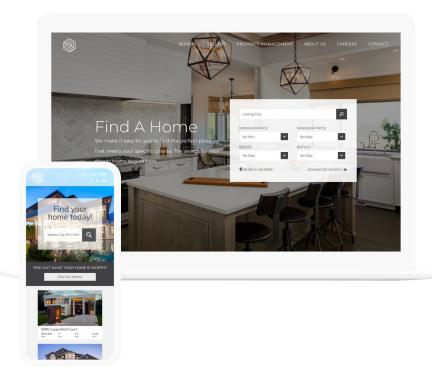




# NO TECH OR MARKETING EXPERIENCE NEEDED

# ALL WE NEED IS 30 MINUTES OF YOUR TIME...

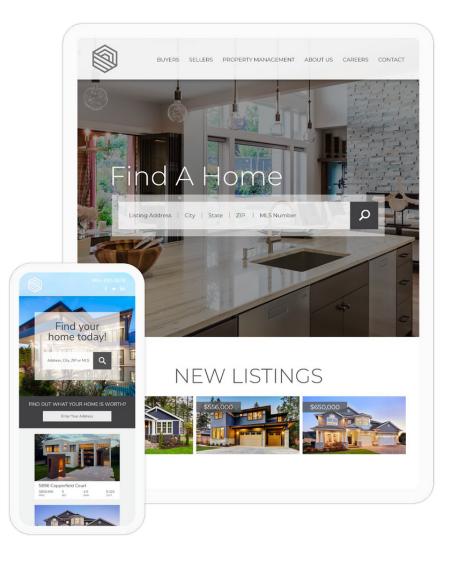
WE HANDLE THE REST!



#### MOBILE-FIRST, CUSTOMIZABLE WEBSITES THAT DELIVER

- Our powerful website platform includes award-winning templates for brokerages, teams, and agents
- Take total control with our visual editing tool which gives you the option to add custom pages, create squeeze pages for marketing lead capture, change templates, photos, videos, text, and more
- Company listings get their own website, with lead capture form and all images/videos from the MLS feed. Plus, you can track open house attendance with digital open house sign-in pages which flow directly into your CRM



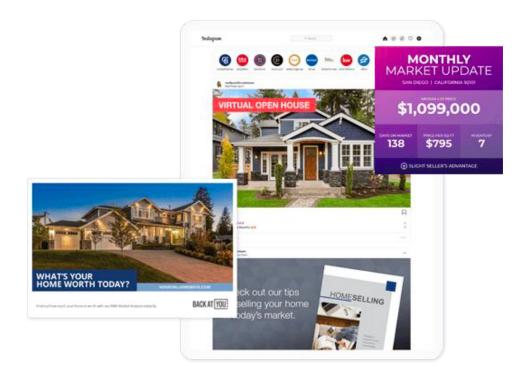


#### SEARCH ENGINE OPTIMIZATION (SEO) RICH WEBSITES

- Websites are built with Search Engine Optimization in mind. Our engineers use proprietary methods to ensure search engine algorithms index your content and rank your site high organically. More traffic brings more conversions
- Proven organic SEO results for our clients year over year when compared to previous website performance

COMPANY A		SEO FROM 2021 – 2022	COMPANY B		SEO FROM 2021 – 2022
	<b>48.35%</b>	○ 50.35%	○ 36.14%	<b>35.58%</b>	35.44%





#### AUTOMATED & BRANDED SOCIAL MEDIA CONTENT

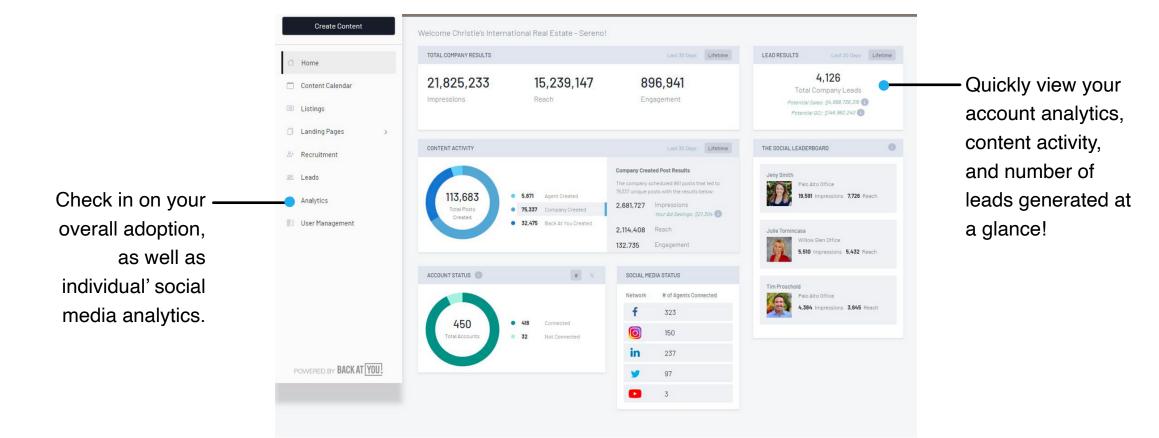
Stay relevant & top of mind where people already spending their time: in front of their digital screens

Use our content article library for topics that resonate with your sphere of influence in the local market

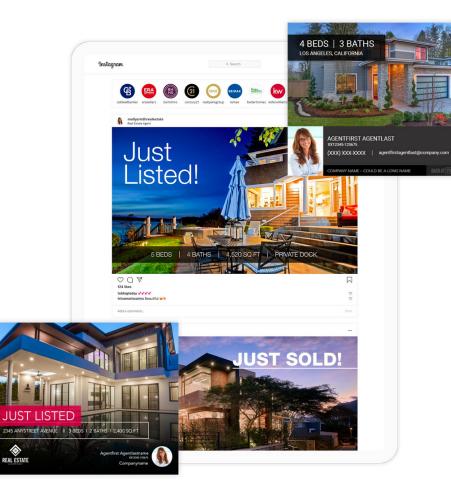
We provide 50+ categories of local data, videos, branded blogs, and more that are fully branded to YOU and your business!



# SOCIAL MEDIA COMPANY DASHBOARD







#### THE MARKETING YOUR LISTINGS DESERVE

Capitalize on your best opportunity to turn business into more business. Once in the MLS, our system:

- Creates a mobile-first property website
- Produces a branded listing video
- Schedules social media posts to multiple platforms
- Automatically creates a perfectly targeted ad campaign around it



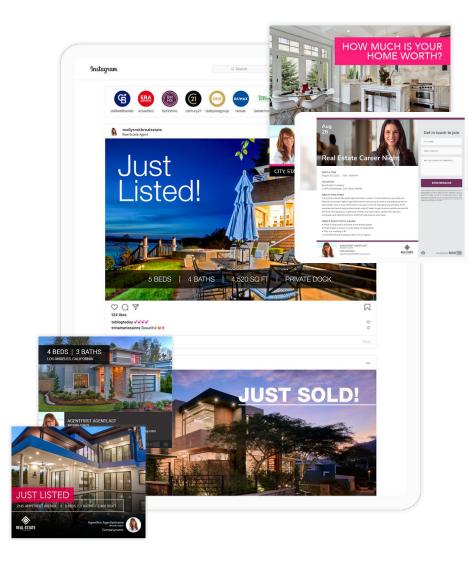
#### **COMPANY-WIDE** LISTING PROMOTER

Be everywhere automatically by advertising some, or all, of your brokerage's listings.

Promote a	Post to my Main Page		
ingle listing to			
reward a pecific agent, or promote all	Post to Network Groups         Filter By:         All Groups       Brokers Only	<ul> <li>Assign advertising credits to one or all of your agents.</li> </ul>	
listings	Full Network	43 Accounts 🔵	unts Filter between
automatically	Coral Beach	2 Accounts 🗸	listings to advertise specific properties
	Highland Park	3 Accounts 🗸	(i.e: avoid land, any
	Johnson City	15 Accounts 🗸	listings under a
	Lakewood	5 Accounts 🗸	certain price, etc).
	Long Beach	6 Accounts 🗸	
	Springfield	12 Accounts 🗸	
	You're posting to only your main page. No	additional recipients have been selected.	
	Conti		

Capitalize on your best opportunities to turn business into more business with PPI's Company-Wide Listing Promoter.

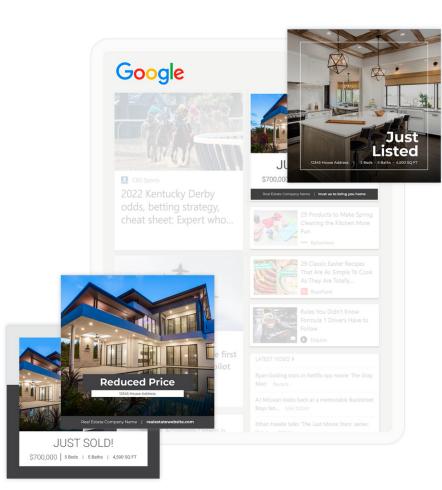




# TARGETED SOCIAL MEDIA ADVERTISING

- Advertise one or all of your listings where people spend their time: on social media
- Automatically insert your brand and listings into social feeds and reach your target audience where they dedicate so much attention
- Have the flexibility to raise and lower your budget to reflect market dynamics
- Promote listings, run recruiting campaigns, generate leads, or all of the above





## **WEB ADVERTISING** & RETARGETING

- Web ads help you stay ahead of your competition by displaying listing and custom ads across the entire Google network totaling 35 million websites and applications
- Stay top-of-mind with prospects when you enable our retargeting campaigns that follow interested prospects across the internet in the Google ad network
- Position yourself for new business when you target the seller with display ads of their property

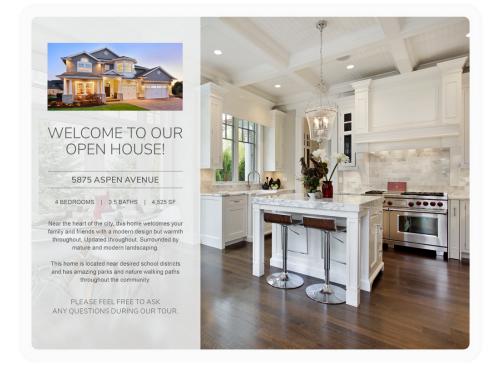




#### MARKET MAGNET

- Own the neighborhood with automated postcards and make your brokerage (and your agents) the most recognizable name in your market
- Give your agents a full year of consistent, direct-mail marketing to a geocoded area, a radius around a specific listing, or to a customized list of prospects
- Brand your postcards to each individual agent and/or the brokerage
- Use variable fields to tailor postcards to each recipient, including QR codes to any website or landing page

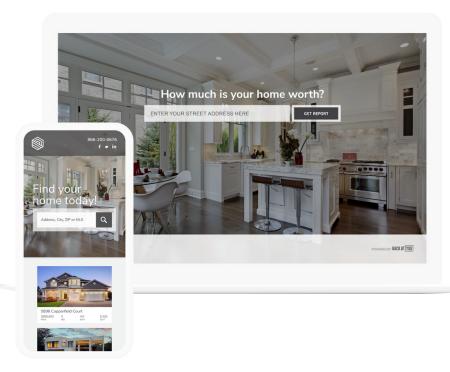




### OPEN HOUSE SIGN-IN MANAGEMENT

- Use any smart device to digitally sign in prospects at an open house, while automatically populating all info in the CRM for seamless follow-up
- Ensure you're capturing accurate names, email addresses, and other contact information for quick follow up





# LANDING PAGES FOR PERSONALIZED CAMPAIGNS

- · Convert traffic into leads with built in lead capture on your website
- Customize your landing pages to reflect your specific market, and to fit your company's needs and wants
- Home Valuation pages built into your website to allow customers to look up the value of their home





About 2,240,000,000 results (0.96 seconds)

research neighborhoods

**New Listings** 

Ad • https://backatyourealestate.com : Find Your Perfect House

Find your perfect home with an expert who knows your neighborhood. Browse photos,

see new properties, get open house info and

What's My Home Worth

: More

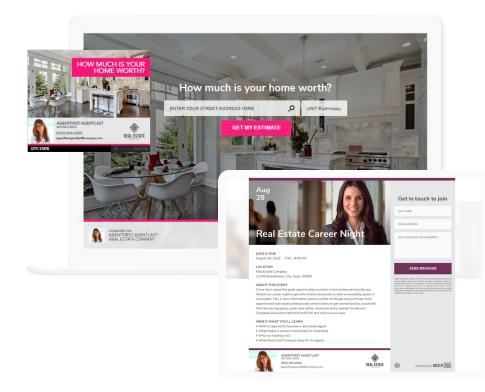


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# PAY PER CLICK CAMPAIGNS

- Keep your website advertising under one roof with our pay-per-click (PPC) search ads
- Search engine ads are one of the most effective forms of PPC, as it allows you to show up on Google's front page when someone searches for a keyword related to real estate in your market
- Blend in with the results and make your website appear when leads search for businesses like yours, enhancing the SEO already provided





# **EFFORTLESSLY CAPTURE** BUYER & SELLER LEADS

Our lead capture pages help connect prospects with one of your agents

Customize your landing pages to reflect specific areas of your business such as single-family homes, beach condos, rural properties, etc

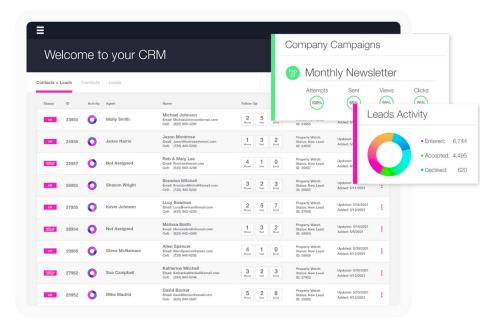


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Marketing Activitie	S	
Campaigns or Postcard Order		New Project
Postcard Order Just Listed – 90609 Wing Shadow Circle	Recipients: 350 Sent: Fabruary 19	Active
Campaign Welcome Home - Westoak Neighborhood	Recipients: 2,300 Sent: Fabruary 22	Active
Campaign Internet Lead Follow Up	Recipients: 1 Sent: February 23	Active
Postcard Order Home Value – Summerlin Community	Recipients: 85 Addet February 2	
Campaign Holiday - Northwest Neighborhood		
Postcard Order Just Listed – 90609 Wing Shadow Circle		
Postcard Order Home Value – Southwest Community		
Postcard Order Just Listed – 56894 Westoak Avenue	JUST LIST	ED!
	This home was just listed at 12345 Argstreet Ave Find out how much your home is worth with our	r FREE Market Analysis
	HOME WORTH	BACK AT YOU!
	Find out how much your home is worth with our FREE	E Market Analysis instantly.

# CAMPAIGNS & ACTION PLANS

- Action plans to manage follow up with company IDX leads according to your internal culture
- Assigned follow-up will be sent as a reminder via text and email
- Associated campaign messaging will automatically deliver on behalf of the agent based on action plan timing (interval or date based)

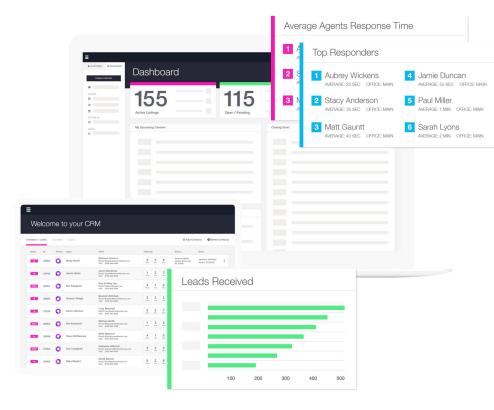




# THE CRM THAT TIES IT ALL TOGETHER

- Easily import and field-map your contacts, and effortlessly add them to your email drip campaigns
- Send monthly newsletters, updates, and other emails to clients within an intuitive CRM system
- Track the source of business to allocate more marketing dollars to areas generating leads. Then, identify which leads turn into transactions and if an agent owes a referral on a company lead at closing





#### **DASHBOARD FOR** AGENT VISIBILITY

- Dashboards for Owners, Admins & Agents to show the data most important to each role
- Owners and Admins see lead management overview, transaction summaries, overall business health
- Agents see lead responses, lead opens, campaign results and action plan steps to ensure engagement with prospects and clients



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# READY TO MAKE MORE MONEY DOING WHAT YOU LOVE?

Join our team today

W: JOINPPI.COM – E: BILL@PPIREALTY.COM – C: 561-715-8004 BILL CULLEN - BROKER

